

# The Professors' Fruitful Fundraising

## TERMS AND CONDITIONS

The **intention** here is to make sure we **communicate the way** we will do business with you and the **conditions** that we are putting on **the sale** of our products. We've **avoided** as much of the **confusing "legal speak"** as possible to try to keep things **fair and simple**. If you feel there are **any conditions** you are not able to meet, or are **unsuitable** to your fundraiser, please just **run them by us** and we will do our best to accommodate an **alternative way** of working with you.

### 1 Order notice period and cancelling an order

We **prefer** orders to be placed with **as much notice as possible** so we can ensure we have enough time to prepare and **deliver** your units of stock to you. However, we typically have a good level of stock on hand and can normally react swiftly to urgent orders. We typically **dispatch from our warehouse on the the east coast** of Australia and so fundraisers on the far north and west coast of Australia should be conscious of the additional transit times when planning.

**Orders may be cancelled prior** to your **stock leaving our warehouse** for delivery to you fundraiser **without any penalty or fee**. However, we **reserve the right** to charge the **return charge amount** for **orders cancelled** after the stock has left our warehouse.

If you **run out of stock mid-fundraiser**, and would like more, we will **do our very best to get more** to you **ASAP**. We will **plan a contingency amount** when talking to you about **your order** and our express courier means we can move stock quickly if needed.

### 2 Pre-Pay vs Post-Pay

Fundraisers **look to maximise their profits by buying stock at the best possible price**. To enable this on some (but not all) of our fundraising products we have **two payment options** that fundraisers can choose from to pay for their fundraising stock.

**Where available, option one is "Pre-Pay"** which means you pay for your entire order before we dispatch it to you and in exchange you get our special fundraising prices on our products.

**Where available, option two is "Post-Pay"** which allows you to pay for the units you sold after your fundraiser is complete. With Post-Pay you will pay the regular wholesale prices for our products, but have the convenience of not needing to find payment until you have **collected money from the fundraiser**. With this option we simply **send you an invoice for the stock you sold** and any pickup of returns fee (see the order form or information pack).

Although we see it as a fairly unlikely turn of events, but if an invoice becomes overdue we **reserve the right** to apply **interest to overdue accounts** at **commercial interest rates**.

### 3 Minimum order value and returning unsold units

In the simplest sense, our intention is to **allow fundraisers to minimise their risk** by **ordering** the quantity and combination of products they think are appropriate for their fundraiser and, on some of our fundraising products, allow for unsold product to be returned.

Please see our information online (at <http://www.TheProfessors.com.au/fundraising-profits.html>) or the appropriate fundraising information pack regarding the availability of returns and other information relating to the specific fundraising product.

Where returns of unsold fundraising stock is available, the returned product must be in **in a resalable condition** to be eligible as a return. The option to return **unsold stock expires 6 months** after it was dispatched from our warehouse.

### 4 Food and product safety at your fundraiser

Where you are using our products for fundraising, it is **your responsibility** to keep it them **safe** from damage, being soiled, contaminated, stolen, coming into contact with allergen sufferers or under-age or inappropriate consumers, etc. - In short, it is **your responsibility** to keep the stock safe from theft, damage and contamination and people considering purchase of the stock **safe from health or physical risk**.

### 5 Suggested prices

We are happy to give you **suggested selling prices** on the basis of our experience in the **fundraising sales environment**. On some products however, it is completely **up to you** as to whether you **accept that pricing** suggestion or choose an **alternative selling price** (Higher or lower) that you might feel is more **appropriate to your environment**. You might also choose to use another **basis like combined price offers** (buy 5 and get one free) or bulk discounts. **It's totally your choice** and we feel you will be the best judge of what will work for your fundraiser.

### 6 Deliveries

We can **deliver anywhere in Australia** as we **use large external courier companies** and Australia post where needed.

We are typically able to **deliver directly** to schools, kindys, businesses, and residential addresses. However, our couriers can **only deliver on working business days** and are **unable to arrange specific delivery times**. If required, we are able to have the courier **call you as they approach** your delivery address or **leave stock in your absence**.

**Although there are very few, some** remote rural locations may only have depot pick-up available on deliveries and collections.

Please note that we **reserve the right to pass on couriers fees** where the **delivery could not be made** because of **refusal to accept**, or an **incorrect address supplied**, or **stock is not made available for collection**.

### 7 Our products and advice

We want your **fundraiser to be successful** and will help as best as we can, but the **responsibility** for making your fundraiser a **success always lays with your fundraising group** and we can never guarantee a specific financial outcome.

**No financial**, budgeting, forecasting, taxation, legal or **statutory obligations** or other types of **conclusions** can or **should be drawn** from anything we provide you or any comments we make. Please **seek your own independent professional advice** on any matters that you are **unsure or concerned about**.